

# *Culture* at its finest

St. James Parish Practice  
**OPPORTUNITY**



**ST JAMES**  
PARISH HOSPITAL

LARGE ENOUGH TO SERVE, SMALL ENOUGH TO CARE.



# Culture of Excellence

St. James Parish Hospital, located in Litcher, Louisiana, opened its doors as a service district hospital in 1955. In 2001, the hospital obtained critical access designation, creating greater flexibility in the delivery of essential health care services. In 2008, our hospital moved into a new, state-of-the-art facility expanding our capacity, improving technology and enhancing comfort for patients.

## A STRATEGICAL Approach

**GROWTH**—Meet the needs of the community and physicians by expanding services, attracting new physicians and marketing our value.

**QUALITY**—Achieve outstanding performance in quality indicators by fostering an environment for continuous performance improvement, emphasizing data for driving action and embracing evidence-based medicine.

**SERVICE**—Provide outstanding customer service as measured by patient satisfaction, medical staff and support service surveys.

**PEOPLE**—Become the employer of choice by investing in our workforce to ensure that training, compensation, and reward and recognition are balanced with accountability and performance expectations.

**FINANCE**—Maintain strong financial performance through revenue enhancement, cost reduction and productivity gains.



## Scope of SERVICES

St. James Parish Hospital offers 20 acute care and/or swing beds as well as a 5-bed Progressive Care Unit. We The hospital contracts with a hospitalist for inpatient care. We operate a Level II Emergency Room 24 hours a day. Our Surgical Department consists of two operating rooms and a post anesthesia care unit. Outpatient services such as lab tests, respiratory treatments, cardiac testing, radiology diagnostics, nuclear medicine and physical, occupational and speech therapy are

also available. Outpatient specialty services such as cardiology, dermatology, urology, oncology, surgery, podiatry, audiology and gastroenterology are available through on-site independent clinics. The hospital also owns three primary care clinics, a general surgery clinic, a urology clinic and an urgent care clinic. Our Medical Staff is comprised of approximately 20 primary care practitioners, 64 hospital-based physicians and 32 specialists representing 12 areas of interest.



**\$57 million gross revenue**  
(44% Medicare, 18% Medicaid, 31% insurance, 9% self-pay)

**87% of revenue earned from Outpatient Services**

**13% of revenue from Inpatient Services**



**700 patients admitted annually**

**16,500 annual outpatient visits**

**1,100+ patients seen monthly in ER**



**Meets or exceeds state and/or national averages for most CMS Core Measures**

**Ranked as a 4-star hospital by CMS**



**Best in Class Physician Satisfaction**

**2017 Hurst Gold Standard of Nursing**

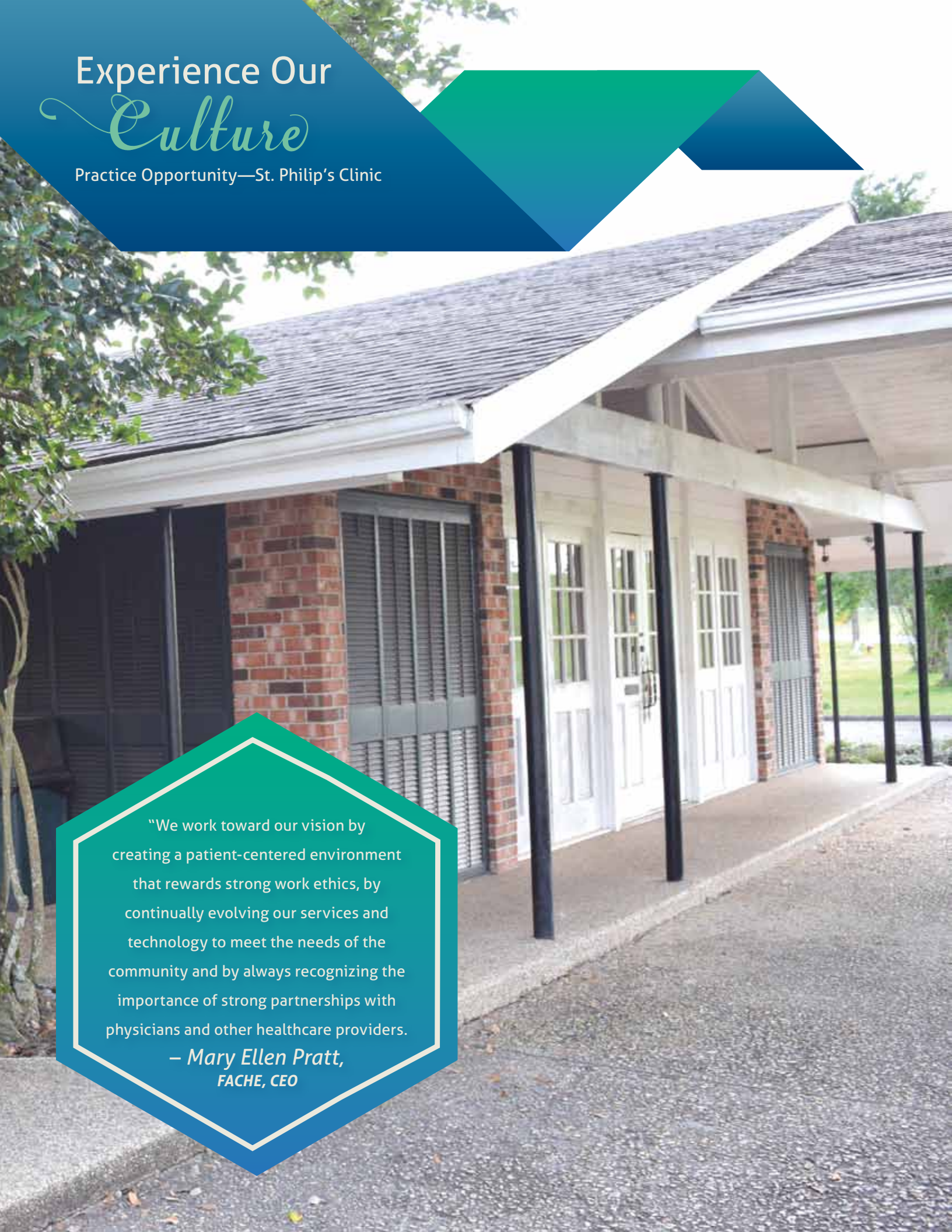
**2016 LA Life Top Ranked Hospital**

**2016 Healthgrade Outstanding Patient Experience Award**



# Experience Our Culture

Practice Opportunity—St. Philip's Clinic



## Clinic *OPPORTUNITY*

St. Philip's Clinic is a well-established, successful family practice clinic that has served St. James Parish for 30 years. St. Philip's is currently owned and operated by Dr. Roland Waguespack. As he begins a transition to retirement, Dr. Waguespack is in negotiations with St. James Parish Hospital for purchase. Dr. Waguespack takes pride in offering personalized, patient-centered care. Through compassionate, quality care he has worked hard to create his own culture of excellence which has resulted in a thriving business. Compared to peer clinics, St. Philip's operates at the 90th percentile in regard to volume of patient visits.



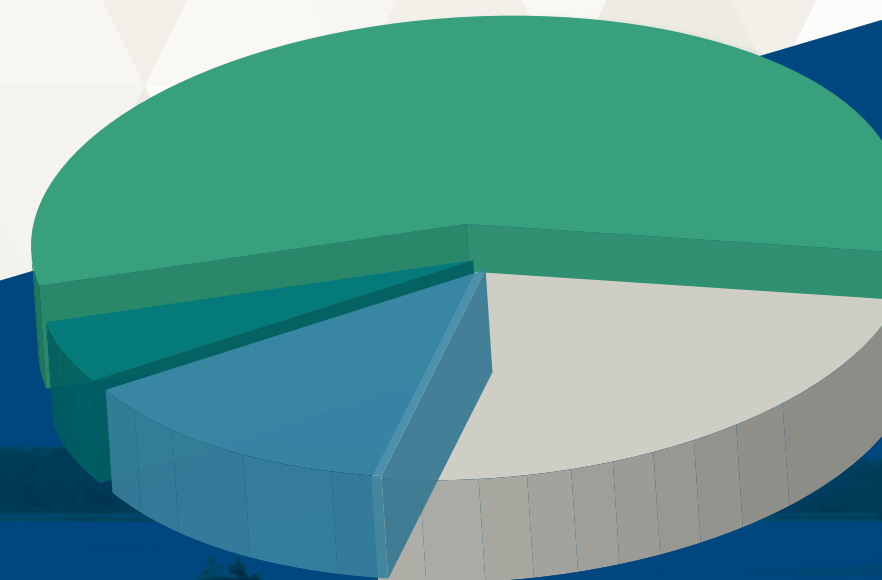
## Rich in *HISTORY*

St. Philip's Clinic is located in Vacherie, Louisiana home to the picturesque River Road that winds alongside a levee leading to miles of beautiful country-side and a vibrant representation of history including one of the most iconic southern plantations—Oak Alley. Vacherie is also home to

Laura Plantation, a gorgeous setting offering a look back at Creole culture and slave life, Evergreen Plantation which includes 37 historic buildings and the 1,000-acre St. Joseph Plantation—a fully intact sugar cane plantation. Either upriver or down, the West Bank of St. James Parish offers an unforgettable opportunity to take a step back in time.

"We work toward our vision by creating a patient-centered environment that rewards strong work ethics, by continually evolving our services and technology to meet the needs of the community and by always recognizing the importance of strong partnerships with physicians and other healthcare providers.

— Mary Ellen Pratt,  
FACHE, CEO



## Payor Mix



COMMERCIAL



MEDICARE



MEDICAID



INDIGENT CARE/SELF PAY





## ***Veteran's Memorial Bridge***

Connects East & West Bank *(photo on right)*

### ***Oak Alley Plantation***

St. James Parish

### ***Superdome***

49 miles away

### ***Tanger Outlet Mall***

27 miles away

### ***NOLA French Quarter***

51 miles away

### ***Tiger Stadium***

51 miles away

### ***Bonfires on the Levee***

St. James Parish

### ***Riverfront Dining***

51 miles away

## ***Rich in Culture***

### ***A Cultural Center***

St. James Parish is geographically centered between New Orleans and Baton Rouge with direct access to Interstate 10. The parish is split by the Mississippi River with approximately half the population residing on either the east or west bank. Currently, there are three primary care clinics on each side of the parish. Of the six clinics, St. James Parish Hospital operates three and is in negotiation with St. Philip Clinic.

St. James Parish itself is a lively, close-knit community that offers quality education, recreation and health care. Known for plantations and Perique tobacco, bonfires and the best Cajun food, St. James Parish is truly a great place to live, work, play and grow. Whether you are rooting for the purple in gold in Tiger Stadium or cheering for the black and gold in the Superdome, the opportunities for fun are endless due to St. James Parish's central location.



### ***WEST BANK***

St. Philip Clinic

Independent

St. James  
West Bank Clinic  
Operated by hospital

St. Joseph's  
Medical Clinic  
Independent

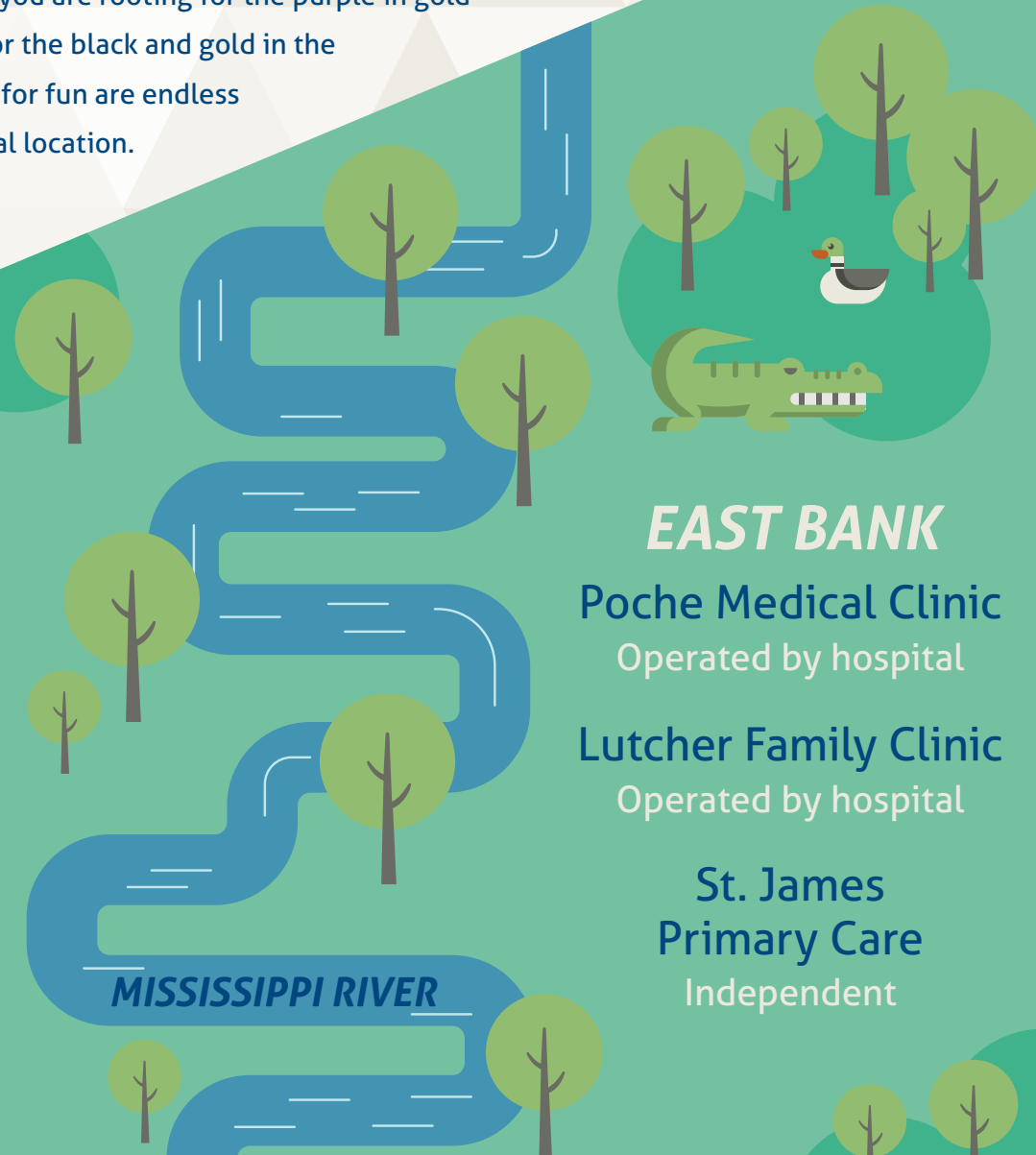
### ***EAST BANK***

Poche Medical Clinic

Operated by hospital

Lutcher Family Clinic  
Operated by hospital

St. James  
Primary Care  
Independent





# A Community *Culture*

*We are proud to serve the wonderful St. James Parish community through quality, compassionate care and we invite you to join us.*



**ST JAMES**  
**PARISH HOSPITAL**

LARGE ENOUGH TO SERVE, SMALL ENOUGH TO CARE.

Experience  
*Culture*  
*at its finest*

Call **225.258.5906** or e-mail **[rbecnel@sjph.org](mailto:rbecnel@sjph.org)** for more information.